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Business and Industry Directories: Latin America

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Business and industrial directories published in the Latin American countries provide hard-to-find data about companies: addresses, telephone numbers, officers, branch offices, and products. A selection of recent directories available at the Benson Latin American Collection is listed below. Unless otherwise indicated, they are located in the Benson Collection stacks. The most recent editions available at the time that this bibliography was compiled were cited. However, new editions arrive frequently and may be available. Check the online catalog, (<http://catalog.lib.utexas.edu/> for updated holdings.

GENERAL

Directory of American Firms Operating in Foreign Countries. New York: Uniworld Business Publications.

Arranged by country with an alphabetical listing of American companies doing business in each one. Company information includes address, phone number and products.

Includes alphabetical list of all companies covered in the directory.

HG 4538 A1 D5 LAC • Latin American Reference Collection

Most recent edition available: 15th, 1999

The Directory of Importers in Latin America. New York: Americas Research Group. This directory includes four listings: alphabetical listing by company name; alphabetical listing by product name (accompanied by product code number); listing by product code number; listing by country, subarranged alphabetically by business name. This final listing contains contact information for each country.

HF 3230.5 A48 D48 LAC • Most recent edition available: 1994

Guía bancaria latinoamericana. Latin American Banking Guide. Bogotá: Federación Latinoamericana de Bancos, 1995.

A guide to Latin American banks and foreign banks doing business in Latin America. Includes financial information such as assets, deposits, capital, reserves, loans, and profits, as well as address, phone number, director, and number of employees.

HG 2710.5 A5 G85 LAC • Latin American Reference Collection

Most recent edition available: 1995

Hoover's Masterlist of Major Latin American Companies. Austin, TX: Reference Press.

Names, addresses, sales, and profits for more than 1,400 leading public and private enterprises in Latin America. Includes a number of useful rankings of businesses by sales, number of employees, and sublistings by country and industry.

HG 4091.5 Z65 H669 LAC • Latin American Reference Collection

Most recent edition available: 1996/1997

Latin America Trade Finance. Coral Gables, FL: Latin American Financial Publications, Special Projects Dept.

Includes overview of key economic developments in Latin America and a directory of banks and institutions involved in financing trade, arranged by country. Each country's section also includes a brief overview of the trade environment, financial system and economic indicators. A supplement to *LatinFinance*.

HG 3754 L3 L38 LAC • Latin American Reference Collection

Most recent edition available: 1998/99

Latin America 25,000: D&B's Handbook of Major Companies in the Region.

Bethlehem, PA: Dun & Bradstreet Information Services.

A resource intended to assist in identifying business opportunities in Latin America. The 25,000 companies listed represent the largest employers in a given region or business sector. Listing is by country and SIC code with an additional alphabetical listing by business name. In addition, there is an appendix of the top 1,000 Latin American businesses ranked by number of employees.

HG 4091.5 A2 1996 LAC • Latin American Reference Collection

HD 2810.5 D85 1997 PCL • PCL Reference Business Services

The Latin American Companies Handbook. London: Euromoney Publications PLC; New York: Moody's Investor's Service.

This handbook is the best single source for fiscal information about Latin America's top businesses. Arranged by country, businesses are ranked by yearly revenue, net income, and total assets. Arrangement is by country and then alphabetically by business name.

Listings include contact information, primary SIC Code, balance sheet, record of earnings, and stock trading information. Includes a ranking of the top 450 Latin American companies in terms of yearly revenue.

HG 4091.5 L38 LAC • Latin American Reference Collection

Most recent edition available: 1995

The Latin Corporate Finance Handbook & Directory. Coral Gables, FL: Latin American Financial Publications.

A supplement to *LatinFinance*, this guide focuses on bonds, equities, loans, mergers, and

acquisitions, as well as providing a directory of major Latin American market players.
HG 4091.5 A15 LAC • Latin American Reference Collection
Most recent edition available: 1998

Major Companies of Latin America and the Caribbean. London: Graham & Whiteside.

A substantial tome divided into two sections; by country, with businesses arranged alphabetically by name, and by product (including tariff code) with references to businesses within each country which trade in a particular commodity or service. To illustrate the depth of coverage of this guide, the section listing Brazilian companies is more than 350 pages long.

-q- HD 2810.5 A1 M35 LAC • Latin American Reference Collection
Most recent edition available: 1998

Argentina

American Business in Argentina...Directory. Buenos Aires: American Chamber of Commerce in Argentina.

This list of companies affiliated with the American Chamber of Commerce in Argentina is indexed by product or service type, by company name, and by brand name or trademark. Also lists Argentina's 500 top businesses and 500 top companies ranked by sector.

HF 300 A7 D57 LAC • Most recent edition available: 1993

Argentina Company Handbook. Rio de Janeiro, RJ, Brazil: IMF-Editora Ltda.

More than half of this handbook is devoted to a description of the fundamentals of doing business in Argentina (taxes, laws, regulations, stock market, etc.). The latter part lists only the most prominent companies working in various market sectors but it provides a substantial amount of detail, particularly in regard to their stock performance.

HG 4101.5 A74 LAC • Most recent edition available: 1997/98 PCL Reference Business Services; 1995/96 in Latin American Reference Collection

Directorio de exportadores argentinos. Directory of Argentine Exporters. Guide de l'exportation argentine. Buenos Aires: América Edita.

Includes three main indexes; by company name, by product name, and by the FTN (Foreign Trade Nomenclature) number of a product. Contains related business information about banking, chambers of commerce, transport, tourism, and an economic overview of Argentina. Text in Spanish, English, and French.

HF 3383 D4842 LAC • Most recent edition available: 1997

Belize

Directory of Belizean Importers. Belize City: Belize Chamber of Commerce and Industry.

Includes cross-indexed listings by product and import company.

HF 300 B42 D57 LAC • Most recent edition available: 1992

Exporters and Manufacturers Directory. Belize City: Belize Chamber of Commerce and Industry, Belize Export and Investment Promotion Unit.
Contains three main indexes; products by SIC codes, companies by products, and exporters, manufacturers, and producers. Also contains general information about doing business in Belize, and about organizations linked with foreign trade
HF 300 B42 E97 LAC • Most recent edition available: 1991/1992

Bolivia

Cámara de Comercio e Industria de Potosí. **Directorio de la Cámara de Comercio e Industria de Potosí.** Potosí.
HF 300 B6 C375 LAC • Latin American Reference Collection
Most recent edition available: 1997

Directorio de exportadores de Bolivia. Directory of Bolivian Exporters. La Paz: Instituto Nacional de Promoción de Exportaciones.
Contains four main directories: products in alphabetical order by name, products listed by harmonized system nomenclature, export companies listed alphabetically by name, and export related organizations. Also includes a section on doing business in Bolivia which includes economic and trade statistics.
HF 3393 B65 LAC • Most recent edition available: 1996/1997

Directorio empresarial. La Paz: Centro de Información para el Desarrollo.
More than 10,000 Bolivian companies grouped by type of product or service. Information is very basic: company name, owner, address, and phone number. Compiled by the Confederación de Empresarios Privados de Bolivia.
HF 3393 D572 LAC • Most recent edition available: 1994

Directorio industrial: La Paz, Cochabamba, Santa Cruz. Bolivia: Directorio Nacional de Establecimientos Económicos.
Alphabetical listing of companies within each of the three cities mentioned in the title. Includes basic company information.
HF 1044 B5 D574 LAC • Most recent edition available: 1991

Brazil

American Chamber of Commerce for Brazil. Rio de Janeiro Chamber. **Annual Directory.** Rio de Janeiro.
Contains separate alphabetical listings of businesses and business people affiliated with the Rio de Janeiro and the Salvador branches of the American Chamber of Commerce for Brazil. Also contains a listing of businesses grouped by product or service.
HF 300 A27 LAC • Most recent edition available: 1997

Anuário brasileiro de mídia. São Paulo: P.I. Publicações Informativas Ltda.
A directory of Brazilian mass media: radio stations, television channels, movie theaters, newspapers, and magazines, which provides information of interest to potential

advertisers.

P 87 A5 LAC • Latin American Reference Collection

Most recent edition available: 1996

Anuário das indústrias. São Paulo: Editora Pesquisa e Indústria.

Focuses on industrial firms. First volume (*Classificados*) indexed by product type; second volume (*Nominal*) by company name.

-Q- HC 189 S33 A58 LAC • Most recent edition 1996/1997 (2 vols.)

Balanço anual. São Paulo: Editora Jornalística Gazeta Mercantil.

A guide to the 100 largest companies operating in Brazil including domestic and foreign companies, state-owned enterprises and companies operating with mixed capital.

Provides basic financial information.

HF 163 B34 LAC • Most recent edition available: 1996/1997

Brazil Company Handbook. Rio de Janeiro: IMF Editora.

Data and information on the Brazilian stock market and on the major companies listed on the two largest exchanges—the São Paulo Stock Exchange (BOVESPA) and the Rio de Janeiro Stock Exchange (BVRJ). Also covers legal, tax, and investment topics. Indexed by company name, stock market affiliation, and product type.

HD 2736 P6 B629 LAC • Most recent edition available: 1997/98 PCL Reference

Business Services; 1996/97 in Latin American Reference Collection

Guia bancário do Brasil. São Paulo: GUIATEC Computação e Editora.

A directory of banks and their agencies throughout Brazil, by name of bank, city, and numerical code. Gives basic information about each one: address of headquarters, cities where agencies are located, telephone and fax numbers and code number.

HG 2883 G84 LAC • Most recent edition available: 1996.

Melhores e maiores. São Paulo: Abril-Tec Editora.

Data on the 500 largest private and public companies in Brazil by sales, the fifty largest banks by deposits, economic sectors, and other topics.

HF 5001 M443 LAC • Most recent edition available: 1997

Caribbean Area

Caribbean Business to Business Guide. San Juan: Casiano Communications Inc.

Most comprehensive listing of businesses in Puerto Rico.

HF 3351 C35 LAC • Most recent issue available: 1991

Caribbean Yellow Pages. Grand Cayman: Caribbean Publishing Co.

Includes all islands of the West Indies and selected listings from Miami, FL and Puerto Rico. Former title: *Caribbean Business Telephone Directory*.

HF 3311.8 C3742 LAC • Latin American Reference Collection

Most recent edition available: 1998/99

Curaçao Trade Information Guide. Curaçao: Trade Information Department, Curaçao Chamber of Commerce & Industry.

Indexed by company name, product, service, and trademark. Also includes an overview of Curaçao's key statistics, economic opportunities, and trade procedures.

HF 5114.3 C87 C86 LAC • Most recent edition available: 1991/1992

Jamaica Business: The Directory of Industry, Tourism and Commerce, Jamaica & South Florida. Kingston: Directory Publications.

Index is broken into two sections (Jamaica and South Florida) which are divided into broad categories of type of product or service. Company information is limited to name, address, and phone number.

HC 154 A1 J3 LAC • Most recent edition available: 1992

Puerto Rico Directory of Manufacturers. Puerto Rico: Economic Development Administration, Office of Economic Research.

Contains a listing of Standard Industrial Classification (SIC) codes at the four digit level. The next section of the directory is a listing of Puerto Rican companies organized by SIC code. There is also a comprehensive alphabetical listing by company name and a geographical listing organized by municipality. Company listings include name, address, phone number, contact person, and primary business area.

HF 5110 P84 LAC • Most recent edition available: June 1997

Qui fait quoi. Fort-de-France, Martinique: Qui fait quoi.

A business and commerce directory of the French West Indies (Martinique, Guadeloupe, French Guiana). Includes an alphabetical listing by name of business, a section on business councils, chambers of commerce, and professional organizations. The bulk of the book is composed of listings arranged by type of service or product which include brief company background and contact information. Text in French.

HF 5114.5 A3 Q54 LAC • Benson Latin American Collection

Most recent edition available: 1993

Chile

Directorio de empresas y ejecutivos. Santiago: Comercial I.T.V., 1978-.

Describes the activities of 4000 companies and names their top executives.

HF 5500.3 C5 D573 LAC • Most recent edition available: 1992

Export Directory of Chile. Directorio de la exportación. Santiago: Pro Chile.

Information about exports and exporters in English, Spanish, French, and German. Lists embassies and consulates of Chile around the world.

HF 3413 E877 LAC • Most recent edition available: 1998

Colombia

Colombia exterior: directorio guía empresarial y profesional. Miami Beach, FL: Stubbs, Pulecio & Associates.

Contains listings of Colombian businesses, service providers, trade offices, consuls, and export associations. Text mostly in Spanish with a few bilingual (Spanish/ English)

sections.

HF 3423 D55 LAC • Most recent edition available: 1994

Directorio industrial de Colombia. Bogotá: LEGIS.

Index of products and services, with a separate listing of companies. Yellow pages format; consequently the amount of company information given depends upon the size of the listing purchased by the company.

G382.0986 D628 LAC • Most recent edition available: 1991

Exportadores Colombia. Bogotá: Publicar S.A.

This guide is notable for its inclusion of Colombian import-export statistics. Includes sections on doing business in Colombia, investment law, trade associations and consuls. Other features include an alphabetical listing by business name and a numeric listing of businesses by product code.

HF 3423 C62 LAC • Most recent edition available: 1996/97

Guía sectorizada de las empresas colombianas. Bogotá: PUBLICAR S.A.

Indexed in hierarchical order by product code number city company name. Listings give company name, address, and phone number.

HF 3423 G839 LAC • Most recent edition available: 1993

Productos y servicios para grandes consumidores. Bogotá: PUBLICAR.

Information similar to the *Guía sectorizada...*(above) but arranged by product class without reference to tariff codes. Indexed by type of product, city, company name.

HF 3421 P76 LAC • Most recent edition available: 1993

Costa Rica

Costa Rican Export & Import Directory. San José: Promotora del Comercio Exterior de Costa Rica.

Includes an overview of the Costa Rican economy and four indexes: by company name, exporters by product, importers by product, and support industries listed by type of service.

HF 3253 C68 LAC • Most recent edition available: 1998

Directorio comercial Costa Rica. San José: Cámara de Comercio de Costa Rica.

A guide to businesses in phone book format indexed by company name and by product type.

HF 300 C75 LAC • Most recent edition available: 1994

Directorio industrial. San José: Directorio Nacional de Establecimientos Económicos.

Indexed by product service type, UIC code, and alphabetically by company name. Also includes a guide to companies operating in the service sector, and an overview of CENPRO (Centro para la Promoción de las Exportaciones y las Inversiones).

HC 143 A1 D57 LAC • Most recent edition available: 1995

Exporters. San José: Centro para la Promoción de las Exportaciones y las Inversiones; PubliSA Editores.

A directory of companies that export or supply products for exportation. Text in Spanish and English. Former title: *Guía de exportadores, Costa Rica. Exporters Directory, Costa Rica.*

HF 3253 G842 LAC • Most recent edition available: 1996

Guía industrial: órgano de la Cámara de Industrias de Costa Rica. San José: Cámara de Industrias de Costa Rica.

Indexed by company name and by product or service in yellow pages format. Former title: *Directorio industrial.*

HC 143 C353 LAC • Most recent edition available: 1994

Guía oficial de la Cámara de Representantes de Casas Extranjeras. San José: CRECEX.

Intended to assist foreign companies in selecting Costa Rican representatives or distributors for their products. Indexed in yellow pages format by company name and by product or service type, it also includes an overview of legal information about doing business in Costa Rica, and has statistics related to commerce.

HF 3253 G844 LAC • Most recent edition available: 1993

Ecuador

Directorio ecuatoriano industrial y comercial. Quito: OMC Publicaciones.

A substantial directory of Ecuadorian companies grouped by product or service offered. Amount of company information varies depending upon the size of the advertisement.

HF 3433 D57 LAC • Most recent edition available: 1992/1993

El Salvador

Asociación Salvadoreña de Industriales. **Directorio de asociados.** San Salvador.

Includes indexes by Standard Industrial Classification Code (SIC code), product or service type, brand name, geographic location, and by company or association name. Also includes basic information about conducting business in El Salvador.

HD 9734 S2 A78 LAC • Most recent edition available: 1994/1995

Directorio comercial e industrial. Commercial and Industrial Directory. San Salvador: Cámara de Comercio e Industria de El Salvador.

Directory of industrial and service firms which includes information about conducting business in El Salvador. Text in Spanish and English.

HF 3303 D57 LAC • Most recent edition available: 1996

Guatemala

Cámara de Comercio de Guatemala. Directorio general de miembros. Guatemala: Ediciones Gamma.

Contains three cross-indexes; by product or service type, by company name, and by major city, and then company name. Information about Guatemala's resources, investment opportunities, and economic environment is also included.
HF 300 G9 C35C LAC • Most recent edition available: 1993

Directorio de exportadores. Export Directory. Guatemala: Novamerc.
Two indexes: by product type and by company name. There is also an index of services related to exporting and a listing of maquiladoras. Text in Spanish and English.
HF 3263 D575 LAC • Most recent edition available: 1994

Directorio industrial. Guatemala: Cámara de Industria de Guatemala.
Contains four indexes including alphabetical list of products, list of products by NAB (Nomenclatura Arancelaria de Bruselas) number, alphabetical list of firms, and alphabetical list of services. There is also a brief overview of the Guatemalan economy, and listings of embassies and consulates in Guatemala and of Guatemalan diplomatic and trade representation abroad.
HC 144 A1 D674 LAC • Most recent edition available: 1993/94

Guatemala Export Directory. Guatemala: Guatemalan Non-traditional Products Exporters Association—GEXPRONT.
Divided into three main indexes: name of firm, name of products, name of type of service offered. Also contains listing of Guatemalan companies specializing in handicrafts and a list of Guatemalan foreign embassies.
HF 3263 G82 LAC • Most recent edition available: 1993/1994

Guatemala Import Directory. Guatemala: Novamerc.
Main body of work is divided into three sections; list of products, list of firms, and list of services. There is also brief information about investment in Guatemala and import promotion programs.
HF 3263 G85 LAC • Most recent edition available: 1991

Honduras

Directorio de negocios y exportación de Honduras. Tegucigalpa: Editora de Publicaciones Especializadas.
This work is divided into four sections; a business directory (arranged by service offered); a tourism section; a guide to principal exporters; and a section listing telex numbers for businesses, associations, and organizations located in Honduras.
HF 3273 D52 LAC • Most recent edition available: 1990

Mexico

American Chamber of Commerce of Mexico. Membership Directory. México, DF.
Lists member companies by activity (in English). Last page is an index of economic and commercial information included in the book (e.g., GDP, foreign debt, industry

by state)

HF 296 A29 M63 LAC • Most recent edition available: 1997

Anuario financiero de la banca en México. México, DF: Editorial Cultura, 1940-. Detailed information on Mexican financial institutions, including private banks, mortgage banks, credit institutions, insurance companies, investment funds, and others. Publication is irregular.

HG 69 M6 A6 LAC • Latin American Reference Collection

Most recent edition available: 1996

Anuario financiero de la Bolsa Mexicana de Valores. México, DF: Bolsa Mexicana de Valores.

A compendium of economic indicators relating to corporations traded on the Mexican stock market. Includes detailed securities information for publicly traded corporations.

HC 131 A58 LAC • Most recent edition available: 1997

BANCOMEXT Trade Directory of Mexico. México, DF: BANCOMEXT.

Contains eleven sections including an alphabetical index by product, by harmonized tariff code, and by industrial activity. Also has sections listing foreign trade companies, export companies, and support services.

HF 3233 B253 LAC • Latin American Reference Collection

Most recent edition available: 1998

Directorio de centros comerciales. México, DF: Mercamétrica Ediciones.

A guide to retail zones and shopping centers in Mexico and the businesses located therein. Each entry includes a map of the shopping center's location plus data such as local population by gender, age, median income, etc.

HF 5430.6 M6 D47 LAC • Latin American Reference Collection

Most recent edition available: 1994

Directorio de franquicias. Franchise Directory. México, DF: Mercamétrica Ediciones.

A guide to franchise opportunities in Mexico with a general explanation of the terms of most franchises. The directory listings provide access to businesses either by type of product/service, or alphabetically by name.

HF 5429.235 M6 D47 LAC • Latin American Reference Collection

Most recent edition available: 1995

Directorio industrial. San Luis Potosí: Cámara Nacional de la Industria de Transformación, Delegación en el Estado de San Luis Potosí.

Contains indexes organized by business name, product, and service. Also includes an economic overview of the state of San Luis Potosí, a directory of exporters, and a guide to the industrial zone. Alternate title: *Perfil socioeconómico*.

HF 5075 S25 D56 LAC • Most recent edition available: 1997

Directorio nacional de la industria maquiladora de exportación. México, DF: SECOFI.

Indexed by state, by company name and by product type. Company information is minimal, but the listing includes the percentage of the company which is Mexican as

compared to foreign owned.

HD 9734 M62 D57 LAC • Latin American Reference Collection

Most recent edition available: 1990

Directory of American Companies Operating in Mexico. Directorio de compañías americanas que operan en México. México, DF: American Chamber of Commerce of Mexico.

Primary listing is alphabetical by company name but also includes index by type of product or service. Provides basic information about each company. Mexican companies are included if they have ties to American firms (i.e., distributor, joint venture, representative).

HG 4092 D57 LAC • Latin American Reference Collection

Most recent edition available: 1993

Industridata: Empresas medianas. Industridata: Medium Size Enterprises. México, DF: Mercamétrica Ediciones.

A directory of medium size businesses in Mexico. Groupings include industrial listings (divided by type of industry), banks, retail stores, other commercial enterprises, service enterprises, and construction companies. Information given includes company name, address, phone number, names of executives, hours of operation, product type, date of founding, sales figures and number of employees. Two similar directories are listed below: a guide to large businesses in Mexico, and a directory of companies arranged by geographical location (zip code).

HG 4092 Z65 I545 LAC • Latin American Reference Collection

Industridata: Empresas grandes. Industridata: Large Enterprises.

HG 4092 Z65 I544 LAC • Latin American Reference Collection

Industridata: Zonificado. Industridata: By Zip Code.

HG 4092 Z65 I546 6. LAC • Latin American Reference Collection

Most recent edition available for each directory: 1995

Kompass: México. México, DF: Kompass México.

Indexes companies by name, by product type, classification code, and location. Includes basic information such as address, phone number, number of employees, and year established. Text in Spanish and English.

HF 3233 K66 LAC • Most recent edition available: 1993 (2 vols.)

Medios audio-visuales. México: Medios Publicitarios Mexicanos.

Divided into two main sections, this directory lists Mexican radio and television stations alphabetically by state, including address, contact names, and in some cases format and advertising rates.

HF 6146 R3 M445 LAC • Latin American Reference Collection

Most recent edition available: December, 1998

Mexican Business Register. México, DF: American Chamber of Commerce of Mexico.

Contains three indexes: a listing of company by product type, a listing by service offered, and a comprehensive alphabetical listing. Information given is minimal:

company name, contact person, address and phone number.
HF 3233 M486 LAC • Most recent edition available: 7th, 1994

Mexico Company Handbook. Rio de Janeiro: IMF-Editora.
Contains information on Mexico's economy, financial system, securities market, legislation with regard to foreign investment, and taxation. In-depth information on a limited number of large Mexican firms.
HG 4092 Z65 M48 LAC • Latin American Reference Collection
Most recent edition available: 1996/97

Mexico-Export, Business to Business Yellow Pages Directory. México, DF: Directorios Internacionales.
A listing of businesses in Mexico in yellow pages format. Also includes a list of industrial parks, products for in-bond assembly plants, and listings of Mexican foreign trade offices throughout the world.
HF 3233 M498 LAC • Most recent edition available: 1993

Twin Plant News: Sourcebook. El Paso, TX: Nibbe-Hernández-Metis.
Maquiladora names and basic information indexed by type of service or product. Also contains miscellaneous information on organizations peripherally related to maquiladoras.
HD 9734 M42 T86 LAC • Latin American Reference Collection
Most recent edition available: 1992

Nicaragua

Cámara de Comercio de Nicaragua: Directorio de socios. Managua.
An alphabetical listing of Nicaraguan businesses, their contact information and type of business or service they provide.
HF 300 N5 C36 LAC • Most recent edition available: 1992/93

Directorio de exportadores de Nicaragua. Nicaragua Export Directory. Managua: Ministerio de Comercio Exterior.
General information about foreign trade and specific information about products and companies. Text in Spanish and English.
HF 3283 D573 LAC • Most recent edition available: 1993/94

Directorio nacional de empresas. Managua: Vistazo Económico.
Businesses are indexed alphabetically by name, by product type, and by UIC number. Company information is generally limited to name, address, phone number, and product type.
HC 146 A1 D57 LAC • Most recent edition available: 1992/93

Guia empresarial de Nicaragua: industria, comercio y servicios. Managua: Ministerio de Economía y Desarrollo.
A comprehensive guide divided into three sections; industry, services, and commerce. The index is useful to quickly find particular listings such as restaurants

and hotels, fisheries, transportation services, real estate, and exports.

HF 5087 G85 LAC • Most recent edition available: 1994/95

Páginas de oro: guía práctica del empresario. Managua: DEPNICA.

A guide to businesses in yellow pages format, arranged by type of product service.

Amount of company information varies with the size of the advertisement but in general is limited to name, address, and phone number.

HF 3283 P34 1992 LAC • Most recent edition available: 1992

Panama

Directorio comercial e industrial de Panamá. Panamá: Cámara de Comercio, Industrias y Agricultura de Panamá.

Businesses and industries arranged by type of activity.

HF 3291 D564 LAC • Most recent edition available: 1993

Guía de comercio exterior. World Trade Guide. Panamá: World Trade Center Panama.

Contains twenty-nine sections surveying aspects of the Panamanian economy: taxes and fees, labor conditions, industrial and financial sectors, foreign trade, mining, and tourism. The main directory lists companies by name and is cross-referenced by a directory of products/services. Other sections include names, phone numbers and addresses of embassies, government agencies, and business organizations. Text in Spanish and English.

HF 3291.8 G85 LAC • Most recent edition available: 1993

Peru

Directorio empresarial del Perú: DEMPERU. Lima: Estudios Comerciales.

Includes alphabetical indexes by company name, and by name of chief executive. Company information is limited to name, address, phone/telex/fax numbers, and names of top executives.

HF 3463 D56 LAC • Most recent edition available: 5th, 1991

Guía de exportaciones. Lima: Dramz-Emma-Greuter Asociados

Focuses on the laws and regulations pertaining to the export business. Sections are devoted to securing credit, financing projects, participating in joint ventures, franchising, etc. However, the actual guide to export firms is only two pages long.

HF 3463 G85 LAC • Most recent edition available: 1991/1992

Guía verde industrial y comercial. Lima: SIROB Ediciones.

Indexes companies by geographic location (*departamento*), by name, and by type of product service. Includes listing of postal codes throughout Peru.

HF 3463 G853 LAC • Most recent edition available: 1991/1992

Uruguay

Indice industrial: anuario de la industria, guía del empresario. Montevideo.
A "yellow pages" approach to "fabricantes, artesanos, talleristas, exportadores, importadores, representantes," with an index to facilitate location of products and services.

-q- HF 3473 I635 LAC • Most recent edition available: 1992

Venezuela

Venezuela Company Handbook. Rio de Janeiro: IMF Editora 1993-.
A guide to Venezuelan companies listed on the Caracas Stock Exchange, with information about conducting business in Venezuela.
HG 4130 Z5 V46 LAC • Latin American Reference Collection
Most recent edition available: 1992/1993

Electronic Resources

In addition to the databases mentioned below, there are also many useful resources for finding information about business and industry in Latin America available through UT Library Online. Most of these resources are only available to UT students/faculty/staff but may be used by non-UT affiliated users if they come into any of the UT campus libraries:
<http://legacy.lib.utexas.edu/Indexes/s-BusinessStatistics.html>

Moody's Company Data, 1990 - present. (Moody's)

Available only in UT libraries on UT Library Online Stations.

Provides immediate access to data on more than 10,000 NYSE, AMEX, Nasdaq and other select regional exchange companies. Contains very detailed coverage of included companies. To search by country, choose *advanced search* and type a name in the country field (e.g., Argentina).

Lexis-Nexis - Academic Universe, Dates of coverage vary. (Reed Elsevier)

To search for international company information in this database select the "Company Financial Information" file, then choose "International Company Reports" from the "Report Type" pop-up menu and enter a company's name (or simply a country name) in the "Company Name" field, and submit your search.

Investext, 1996 - present.

Use this database to find reports and forecasts prepared by top Wall Street and international brokerage firms. More than 11,000 U.S. and international companies and 53 industries are covered. This database provides company analyses, but not necessarily contact information.

Business and Company ASAP, 1980 - present.

Includes directory listings for over 150,000 companies as well as information on

finance, trade, new technologies, trends and more. Doing a subject search on a Latin American country will yield a list of articles about companies (U.S. and other) operating there. These citations can frequently be used to locate directory information for a U.S. affiliate doing business with a cited Latin American company.

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